Álvaro Cabello Del Castillo

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EDUCATION

Universidad Europea **Madrid, Spain**
MBA – Master in Business Administration October 2025 – Present

- Business Strategy, Operations, Financial Control, Business Intelligence.
- Commercial Management and Technological Innovation.
- Program featuring workshops based on real business cases, with an active team of mentors from companies such as IBM, Microsoft, and BMW.

Universidad de Málaga **Málaga, Spain**
Bachelor's Degree in Marketing and Market Research 2019 – 2023

- Strong foundation in marketing strategy, market analysis, and data-driven decision-making.
- Final Thesis: developed a business viability plan, integrating market analysis, commercial strategy, and financial projections.

PROFESSIONAL EXPERIENCE

PwC Spain **Spain**
Strategy Consultant – Deals Strategy September 2025 - Present

- Corporate Finance, Strategy, and Due Diligence in M&A processes.
- Financial and operational modeling to support investment and growth decisions.
- Direct contribution to high-impact proposals and deliverables for national and international clients.

Andes Edge Consulting **Costa Rica**
Strategy & Business Analyst – International MBA Internship March 2026 - June 2026

- Took a 4-month leave of absence from PwC to complete this international MBA internship, returning to my position at PwC upon completion.
- Boutique consulting firm focused on strategy, corporate finance, and digital transformation for clients across Latin America.
- Competitive landscape analysis and improvement of client proposals.
- Contributed to digital transformation and artificial intelligence projects, combining analytical rigor with an agile, entrepreneurial mindset.

inOne Golf **Málaga, Spain**
Key Account Manager – Digital Strategy September 2023 - September 2025

- Strategic partner for high-value accounts, leading end-to-end digital and commercial projects.
- Drove approximately 15% annual revenue growth for multiple clients by optimizing digital business models.
- Developed tailored solutions by coordinating with development, analytics, and marketing teams.

ADDITIONAL INFORMATION

- Languages: Native Spanish, professional working proficiency in English (B2).
- Tools: Microsoft Excel (advanced), PowerPoint, financial modeling, CRM, and data analysis.
- McKinsey Forward Program (McKinsey & Company, 2025): developed strategic thinking, problem-solving, and leadership skills for consulting.
- Volunteer with the Red Cross in Granada, supporting immigrant integration and developing intercultural communication skills.
- Two-time winner of the University Rector's Rugby Trophy, demonstrating leadership and discipline.
- Upon completing the MBA, I will begin a postgraduate program in Business Intelligence to develop practical skills in Power BI, Tableau, CARTO, and data analysis.